**MADISON MEYERS**

SAN FRANCISCO, CA {555} 432-1000 MADISON-EXAMPLE.COM

**PROFESSIONAL**

**SUMMARY**

**SKILLS**

**WORK HISTORY**

**EDUCATION**

Focused Sales Consultant well known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

• Sales and marketing • Customer service

Sales reporting

• Product and service • Trusted key holder.

knowledge

• Demonstrations • Strategic sales knowledge

JANUARY 2018-CURRENT

**Sales Consultant** |Verizon Wireless | San Francisco, CA

* Processed credit and debit card payments to complete the purchasing experience.
* Identified prospects’ needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

AUGUST 2016-FEBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

* Identified prospects’ needs and developed appropriate responses along with information on fitting products and service.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales training and troubleshooting profit loss areas.

2017

**Associate of Arts:** Business Management.

San Francisco City College, San Francisco, CA